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**April 2025 Issue 24 Volume 261**

**Mission Statement:** *To prepare our members to best serve their communities and represent our industry through education, shared experiences, and motivation*

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**Next Meeting: 9:00 AM**



MID-AMERICA  
science park

**Thursday, April 10th**  
**821 S Lake Road South**  
**Scottsburg, Indiana**  
*Room 126*

**9:00 AM – 9:30 AM Brief Business Meeting with  
Legislative Updates**

**9:30 AM – 10:30 AM “Understanding Group Ancillary  
Benefit Taxation” (1 hr Course #30474) presented by Zach  
Wilding**

**OneAmerica<sup>SM</sup>**  
**Financial**



**10:30 AM – 11:30 AM “Spectacle Material Benefits in  
Today’s Vision Plan”**

(1 Hr. Credit, Course # 36626 presented by  
Christine Dietz , EyeMed Vision Care)



**11:30 AM Dismissal**

**OUR  
PREZ  
SAYS ...**



Where did March go? Anybody know?? It flew by and now come the April showers!

For those we did not attend, our CE Day was awesome! We all left with a full dose of Ethics, thank you Sabine, and gained more knowledge with our presentation on Social Security Disability. It always great to learn about issues our client have outside our area of expertise so we can at least have an idea what they may be experiencing. And things that impact our own personal lives, as well.

**COME AND GET MORE CE!!**

We have 2 hours of CE this month with our resident favorite Zach Wilding with OneAmerica Financial presenting, and new to us Christine Dietz with EYEMED. Don't miss out on all the fun!!

Speaking of fun -- GOLF! May 16<sup>th</sup>  
9:00 at Timbergate!

See you there!

Charlie

**Charlie Mayberry, NABIP/ South  
Central Indiana Chapter President**

**CHAPTER LEADERSHIP  
2024-2025**

**President**

Charlie Mayberry

**President Elect**

Johnny Reliford

**Immediate Past President**

Charlie Mayberry

**Secretary**

Jessica Croquart

**Treasurer/Communications**

Andrea Bogard

**Legislative/ ISAHU-PAC**

Larry Mayfield

**Awards/Vanguard**

Jessica Croquart

**Membership**

Libertie Villalpando

**Media Relations**

Laura D'Antoni

**Professional Development**

Libertie Villalpando

**NABIP Pac**

Ky Yarling

**Retention**

Greg Allen

**Asst. Committee Mbrs.**

Christy McGinley/Kaitlynn Loy



NABIP/South  
Central Chapter  
Website:  
NABIPSCI.org



NABIP South  
Central  
Indiana Chapter



**April 10 - Continuing Education**

**May 8 - Continuing Education**

**May 16 - Annual Golf Outing**

**June 12 - Susan Rider, NABIP Incoming  
National President**

All financial records are available for review. Contact Andrea Bogard, Treasurer, at [ABogardInsurance@yahoo.com](mailto:ABogardInsurance@yahoo.com). Copies of the By-Laws are available. Contact Jessica Croquart, Secretary, at [Jessica.Croquart@SIHO.org](mailto:Jessica.Croquart@SIHO.org)

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Statistical claims and the #1 Marketplace Insurance statement are in reference to national on-exchange marketplace membership and based on national Ambetter data in conjunction with findings from Issuer Level Enrollment Data from CMS, State-Level Public Use File from CMS, Covered California Active Member Profile data, state insurance regulatory filings, and public financial filings.

Ambetter Health Insurance plans are underwritten by wholly owned subsidiaries of Centene, who is a Qualified Health Plan issuer in Indiana. Centene and its wholly owned subsidiaries comply with applicable Federal Civil Rights Laws and do not discriminate on the basis of race, color, national origin, age, disability, or sex. This is a solicitation for insurance ©2024 Centene Corporation. All rights reserved. Additional information is available in the Evidence of Coverage. Ambetter Health Insurance is offered by Ambetter from MHS in the state of Indiana.





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## **SOUTH CENTRAL INDIANA APRIL MEMBER ANNIVERSARIES**

**SHERRY CASTETTER — 18 YRS.  
CAROL FLISPART — 17 YRS.  
LARRY LYNN — 13 YRS.  
CHARLIE MAYBERRY — 17 YRS.**



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**It's time to begin thinking about our board of Directors for July 2025 thru June 2026. ALL KIDDING ASIDE and from someone who has served many years in varying roles, this is an opportunity you really should consider. It does not involve as much time as you might think and the benefits are great. You'll have a direct say in how we transact business and serve members like you. If approached, don't say no immediately. We're all busy – even those of us who are reTIREd. Give it some consideration, ask questions, and talk to those who have served in particular roles previously. Thanks for your time.**

***Andrea Bogard***



#### Midwest Insurance Marketers of America

At *Midwest Insurance Marketers of America*, we strive to assist our Benefit Advisors in placing and maintaining their client customer base with the quality insurance carriers we represent.

Since 1988, our agency has assisted Benefit Advisors in placing over 25,000 insurance policies throughout our Midwest service area. Our

primary market has been major medical coverage for employer groups or individual families.

In the last decade, we have expanded our service into a full circle approach for our Benefit Advisor and their client customers. Not only offering quality health insurance coverage, but complete insurance protection for the Senior arena. We have established multiple levels of coverage through our full circle approach; **major medical, senior planning, and financial products.**

***Phone: 317-328-0800***





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# Medicare Summit Mini

*Success through the disruption!*

**WEDNESDAY MAY 14**

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Registration and payment of \$100.00 per attendee must be received by April 25, 2025.  
Space is limited!

Check-in starts at 7:30am. Event begins  
at 8:15am sharp.

Contact Lori Rowan at [Lori@ZellerInsurance.com](mailto:Lori@ZellerInsurance.com) with questions.



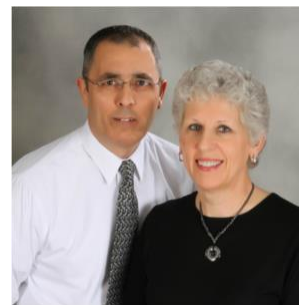
If you are a South Central member and attend the May 14<sup>th</sup> Medicare Summit Mini, your South Central chapter will reimburse \$25.00 of your \$100.00 registration fee **IF** you attend our special monthly meeting on June 12<sup>th</sup> when incoming NABIP president Susan Rider visits as our guest speaker! Contact Treasurer Andrea Bogard ([ABogardInsurance@yahoo.com](mailto:ABogardInsurance@yahoo.com)) after May 14th to claim.

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## Jess & Sandra Carrasquillo (co-founders)



Jess and Sandra offer a full-service insurance agency that concentrates in the senior market.

We represent many of the top-rated insurance carriers when it comes to Medicare and provide our clients with plans that fit their individual needs. We take the time to explain all your options in a simple and concise manner. Our staff is available for assistance with questions, claims, and concerns. With over **20** years of experience, our philosophy has always been to treat you with respect and to provide our services with honesty and integrity.

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The Alzheimer's Association leads the way to end Alzheimer's and all other dementia — by accelerating global research, driving risk reduction and early detection, and maximizing quality care and support.

*Suggested by Andrea Bogard*

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Have Medicare questions?  
I have answers.

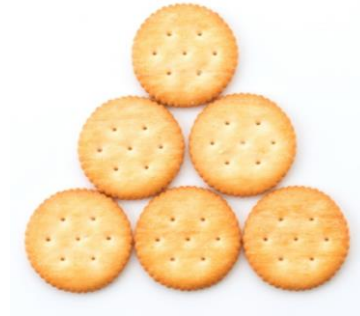
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## MARK YOUR CALENDARS!

**Friday, May 16<sup>th</sup> is our  
25<sup>th</sup> Annual Golf Outing  
at Timbergate Golf Course  
Edinburgh, Indiana.**

**Register your team and sponsorship now by  
contacting Bill Robinson  
(RoadGuy1950@hotmail.com.)**



**NABIP.org**

Do you know that our association's website has a world of information available to you? Whether it's a compliance question, renewing your membership, completing a survey about your experience with Medicare as an agent/broker or having your clients complete one relating to their experiences to better help NABIP help our legislators understand the challenges faced – it's all there! Take a moment and check out the plethora of information contained there!

An advertisement for CenterWell Senior Primary Care. It features the CenterWell logo at the top left, followed by the text "Senior Primary Care". Below this, the main headline reads "Doctors who care and listen to your clients" in a large, bold font, followed by "It's about time." in a slightly smaller font. To the right of this text is a QR code. Below the QR code, there is a text box that says "To find doctors in your area, visit FindCenterWell.com or to learn more contact: Holly Helm at (502) 797-2543". At the bottom of the advertisement, the code "CW-GCHMKUPEN" is visible.





*LET'S GO! Join us in Miami, FL, June 28 – July 1, 2025, for **NABIP's Annual Convention** for a future forward event that will **CONNECT, INNOVATE** and **LEAD** you to your best professional self.*

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